

DigiPlex issues largest ever data centre bond in the Nordic high yield market of NOK 1.80 billion (USD c.210 million) to gear up for rapid growth

Oslo, 30 April 2019 – **DigiPlex**, the Nordic leader for innovative, sustainable and secure data centres, has successfully issued a NOK 1.80 billion senior secured bond to gear up for continued rapid growth. This bond will be one of the largest single issues in NOK to ever be listed on the Oslo Stock Exchange (“OSE”), and the substantial oversubscription is a clear testament to the credit story of DigiPlex.

DigiPlex has today issued a senior secured bond of NOK 1.80 billion with maturity in April 2024 at a coupon rate of 3-month NIBOR plus 3.65% p.a. DNB Markets, part of DNB ASA, Norway’s largest financial services group, acted as sole bookrunner for the bond issue.

The bond proceeds will be used to refinance the two maturing bonds issued by DigiPlex Fet AS (OSE ticker:DIPL) and DigiPlex Norway AS (OSE ticker:DIPNO) and to fund the Group’s continued growth as demand for data centres in the Nordic region is increasing.

Byrne Murphy, Co-owner and Chairman of DigiPlex, said: *“The strong investor interest is evidence of DigiPlex’s excellent track record and the exponential growth of the Group’s presence in the Nordics as well as its strong brand name in the industry built over 18 years of operations. We see an incredible growth potential in the Nordic region with the influx of international hyperscalers, and with this new bond, DigiPlex is gearing up to take yet another leap to capture these exciting market opportunities.”*

Henning Sørli, Director, High Yield Origination at DNB Markets, said: *“The bond issue saw a very broad appeal across the investor community and is among the largest NOK denominated high yield bond issues ever placed in the Nordic market. The well attended roadshow, strong reception and substantially oversubscribed book of this DigiPlex bond issue is the result of a solid company and issuer track record, high customer retention, very strong market presence in the Nordics, a high-quality management team coupled with reputable sponsors backing the company and a well-timed transaction hitting a very receptive market sentiment.”*

This latest bond issue follows DigiPlex’s inaugural issue in 2014 of a NOK 500 million bond and in 2015 of a NOK 575 million bond, the first time a data centre company

anywhere had used bond financing for the construction of a data centre from ground-up and the first time in Europe that a data centre company had issued a bond.

Byrne Murphy continued: *“The market reaction to the offering was extremely positive with existing bondholders eager to not just roll over their existing positions but also to increase their subscriptions and new large local and international accounts coming in. The very low liquidity in the last two bond issues expresses the Group’s ability to deliver strong results and best-in-class services year after year - no one has wanted to sell their holdings.”*

The Nordic Advantage

The Nordic data centre market is one of the most active and attractive areas for development in the world, estimated to have reached the \$7.0 billion mark at the end of 2018¹. This has been driven in large part by development and build-out by hyperscalers such as Amazon, Google, Microsoft and Facebook², The Nordics are seizing market share from the European FLAP-D region (Frankfurt, London, Amsterdam, Paris and Dublin) as hyperscalers look to capitalize on abundant renewable energy, reliable power supply, low energy prices, political stability and the potential for exceptionally fast time-to-market. With hyperscalers leading the way, the Nordic Council of Ministers predicts that investments in Nordic data centres are set to double by 2025, corresponding to an installed annual capacity of 280-580 MW per year.³

Byrne Murphy concluded: *“The cool Nordic Region is Europe’s hottest data centre market: a firm deploying 100 megawatts over 20 years could save approximately \$2 billion by placing their data centre in Sweden or Norway versus the U.K. This bond issue further strengthens our ability to enable hyperscalers to quickly and seamlessly enter the Nordic market through a single data centre provider with an excellent track record.”*

DigiPlex has strengthened its market-leading position in the Nordic region

In Q1 2019, DigiPlex launched its **Nordic Connect Platform**, linking its main data centres in Norway, Sweden and Denmark, thereby creating a unique cross-border ecosystem. In 2018, DigiPlex’s secured several major new customers such as **AWS, Candidator, and NetNordic**, the company expanded **two of its data centres in Oslo**, and entered the Danish market through the acquisition of a **Telia data centre in central Copenhagen**. Its investments in innovation, environmental sustainability and a **transformation of its brand** have garnered in a number of awards including **“Best Data**

¹ Nordic Data Centre Investment Tips Towards \$7bn Mark And Forecasts More To Come, Data Economy, November 2018.

² Data Centres Nordic IV and Baltic States, BroadGroup Research, November 2018.

³ Data Centre Opportunities in the Nordics, Nordic Council of Ministers, November 2018.

Centre Energy Solution”, “Data Center Operations Team of the Year - Colo + Cloud”, and the prestigious title “Renewable Energy Technology of the Year”. DigiPlex is the most recognized data centre brand amongst the Nordic C-Suite, and a certified ‘Great Place to Work’

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About DigiPlex

DigiPlex is the Nordic region’s best recognized, data center provider. The privately-owned company designs, builds and operates sustainable and secure data centers across the Nordics, including Edge locations in Oslo, Stockholm and Copenhagen. Offering best-in-class services with the highest possible availability, DigiPlex is an ideal partner for international businesses looking to access the compound regional advantages of the Nordics: low cost of power, a naturally cool climate, stable political landscape and some of the world’s best technology, expertise and infrastructure.

DigiPlex is carrier-neutral and offers connectivity to all major Cloud and Network Service Providers, granting comprehensive access to the complete Nordic digital eco-system. With significant space for expansion across the Nordic region, DigiPlex is a trusted partner for businesses of all sizes, including those with mission-critical applications. All five of DigiPlex’s data centers are powered by electricity produced from 100% sustainable sources and the company has won several awards for its many energy efficient innovations and sustainability initiatives.www.digiplex.com